

Careers

The MIT Center for Real Estate has nearly 1,000 alumni employed throughout the world, and the diverse professional backgrounds represented in each class provide a rich context for class interactions. Architects, engineers, financial analysts, asset managers, brokers, lawyers, and others with experience in diverse aspects of the real estate industry contribute to a dynamic academic experience. Upon graduation, some continue their original career focus at an advanced level, but many graduates embark on different career paths.

Recent examples of those who changed direction include the following:

<u>From</u>	<u>To</u>
Broker	Securitization Specialist
Architect	Acquisitions Analyst
Engineer	VP, Development
Asset Manager	Private Equity Associate
Appraiser	Asset Manager

Alumni report that the multi-disciplinary MIT curriculum provides a competitive advantage in the marketplace. In addition, the opportunities to interact with industry leaders throughout the year as well as the network of successful alumni throughout the world expand the potential for students to achieve their career goals. A sampling of post-graduate careers can be found [here](#), along with a representative list of organizations that employ alumni, which can be found [here](#).

The rebound of the real estate industry has enhanced the opportunities of graduates since the economic downturn. Job opportunities for the classes of 2011 and 2012 improved significantly and 2013 is on track to continue upward. The Center received more than 120 job postings for the class of 2011, more than 150 for the class of 2012, and the total for 2013 will be higher. Many of these jobs come from our industry partners and network of real estate leaders and alumni. These job postings are available exclusively to our students and alumni and many are targeted only to the MIT Center for Real Estate.

COMPENSATION

The majority of graduates are employed in positions with firms focused on real estate development, finance, investment and asset management. One indicator of the value that the market places on our graduates is reflected in the range of compensation reported by students prior to attending the Center contrasted with post-graduation levels.

Class of 2011	
Prior Base Salary	\$55,000-\$100,000
Post MIT Base Salary	\$75,000-\$123,000
Post MIT Base + Bonus	\$90,000-\$182,000
Class of 2012	
Prior Base Salary	\$50,000-\$110,000
Prior Base + Bonus	\$50,000-\$140,000
Post MIT Base Salary	\$80,000-\$150,000
Post MIT Base + Bonus	\$100,000-\$220,000
Class of 2013	
Prior Base Salary	\$45,000 - \$120,000
Prior Base + Bonus	\$50,000 - \$138,125
Post-MIT Base Salary	\$72,000 - \$150,000
Post-MIT Base + Bonus	\$80,000 - \$300,000
Class of 2014	
Prior Base Salary	\$55,000 - \$100,000
Prior Base + Bonus	\$65,000 - \$100,000
Post-MIT Base Salary	\$70,000 - \$160,000
Post-MIT Base + Bonus	\$85,000 - \$225,000