



Instructions for those preparing letters of recommendation

Thank you for agreeing to write a letter of recommendation for an applicant to the **Master of Science in Real Estate Development (MSRED)** program at the Massachusetts Institute of Technology. Admission to the program is highly competitive, and the curriculum rigorous and demanding. The program integrates training in real estate finance, economics, law, development, management, construction, and design. We seek candidates of superior intellect, achievement, and motivation. In our experience, our best students are those who possess keen minds, a savvy understanding of how to get things done, and a healthy appetite for hard work.

In preparing your letter, please indicate how long and in what capacity you have known the applicant. **We are especially interested in your candid appraisal of the applicant's intellectual capabilities, personality, character, management or academic ability, and professional promise.** Please feel free to share with us any anecdotes that you believe best illustrate the applicant's strengths or weaknesses. This helps our Admissions Committee get a better understanding of the applicant's abilities.

We recognize that writing a good letter can be a difficult task, and we appreciate your time and effort. Once the applicant has completed the recommender section of the graduate application form with the names and email addresses of their chosen recommenders, you will receive an email from MIT Graduate Admissions with instructions on how to fill out the online recommendation form. The online form gives you the option of uploading a letter; please be sure all attachments (PDF format only) are submitted successfully before closing out of the form. Letters should be written on your school, departmental or company letterhead if at all possible. If obtaining letterhead is not possible, please also submit your letter (PDF) to: msredadmissions@mit.edu from your professional email address. You will receive a confirmation message if the submission was successful. If you have any questions or concerns, or technical troubles, please email: msredadmissions@mit.edu

Thank you again for your efforts on behalf of this applicant.

The MSRED Admissions Committee